



Fund for Resilience and Prosperity

MASTERCARD FOUNDATION FUND FOR RESILIENCE AND PROSPERITY FAQs

ABOUT THE FUND

1. What is the Mastercard Foundation Fund for Resilience and Prosperity?

The Mastercard Foundation Fund for Resilience and Prosperity is a US\$ 126 million Fund established in 2023 that aims to support Small and Medium sized Enterprises (SMEs) across three sectors in 20 countries in Sub-Saharan Africa.

2. What is the objective of the Fund?

The objective of the Fund is to unlock enterprise growth and catalyze, scale-up and sustain the creation of dignified and fulfilling work opportunities for young women and young men. Through several sector-specific rolling challenges, the Fund will target entities that have innovative and scalable business models with significant potential to create jobs, supporting them to create sustainable impact.

3. Why launch the Fund for Resilience and Prosperity?

Dignified and fulfilling employment for young men and women remains a significant challenge in Africa, in both urban and rural settings. The number of people living in urban areas in Africa has been growing steadily and is forecast to increase further in the coming years, leading to a significant rise in unemployment. The Mastercard Foundation Fund for Resilience and Prosperity will go a long way towards addressing the urgent need to create employment and income uplift opportunities at scale for youth in 20 Sub-Saharan countries. This program aims to build on the success, learnings, and principles of the Fund for Rural Prosperity program and leverage this to enhance the resilience and prosperity of rural and urban young men and women through job creation.

4. How will the Fund be managed and governed?

KPMG Development Services Limited is the Fund Manager contracted to design and manage the Fund. The Fund monitoring, evaluation and learning Partner is Triple Line Consulting. Triple Line will support with the monitoring, evaluation and learning aspects of the Fund portfolio.

5. Is this a second phase of the Mastercard Foundation Fund for Rural Prosperity program from the Mastercard Foundation?

Yes. The Mastercard Foundation Fund for Rural Prosperity was an eight-year program established in 2014. That phase supported 38 participants from 15 countries in Africa, innovating and scaling financial products and services in support of the rural and underserved population with a large focus on agriculture. One major highlight of that phase is over 5.3 million people were enabled to have access to financial products and services, exceeding an initial target of 1 million.

As a result of the success and learnings gathered, the Mastercard Foundation Fund for Resilience and Prosperity was established in 2023. While the objective of the Mastercard Foundation Fund for Rural Prosperity was financial inclusion for the rural and underserved population, the objective of the



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Mastercard Foundation Fund for Resilience and Prosperity is the creation of dignified and fulfilling work opportunities for young women and young men.

6. Who is going to benefit from the Fund?

The Fund aims to support SMEs across three target sectors to create dignified and fulfilling jobs for young people, including young women, refugee youth, and youth living with disabilities in the target countries. Young people, especially young women in Africa, will be the centre of focus of the Fund.

7. What is the Fund's definition of an SME?

An enterprise with moderate growth potential or high growth potential with the ability to absorb and utilize properly financial support of between US\$ 500,000 to US\$ 2,500,000, which will be disbursed over a 3-year period, based on applicants' development stage, scalability, and business model. Additional tailored technical assistance will be provided to successful applicants.

Please note: These are general guidelines, and the Fund may consider other factors on a case-by-case basis. We encourage you to review the full eligibility criteria outlined in the Fund's application materials for complete details.

8. What kind of support is the Fund offering to selected SMEs?

The Fund will provide support to SMEs through four interventions:

- Challenge Fund intervention: Offering direct financial support to selected SMEs.
- Technical Assistance intervention: Adding value beyond financial support through technical assistance and capacity building.
- Connect intervention: Providing investor readiness support to the portfolio of selected SMEs and negotiating partnerships with potential financiers.
- Convening and Influencing intervention: Convening relevant stakeholders to encourage an enabling business environment that drives systematic change and address the issues that impede the creation of work for young women and men.

9. What type of financial support is the Fund offering to selected SMEs?

The Fund will provide grants to selected SMEs through the Challenge Fund intervention. The funding size and structure will be decided on a case-by-case basis after evaluating the applicant organisations and performing the necessary due diligence.

10. What sectors will the Fund focus on?

All interventions will support SMEs to create work opportunities for young women and men, young people with disabilities and refugee youth in three sectors: agriculture sector, climate and digital economy sectors.

11. Why focus only on three sectors?

The Fund is working with these specific sectors (agriculture, climate and the digital economy sectors) because they have the significant potential to create youth economic opportunities at scale in Sub-Saharan Africa.



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12. Which are the 20 focus countries of the Fund?

Benin, Burundi, Botswana, Cameroon, Côte d'Ivoire, Democratic Republic of Congo, Ethiopia, Ghana, Kenya, Malawi, Mozambique, Nigeria, Rwanda, Senegal, Sierra Leone, South Africa, South Sudan, Tanzania, Uganda and Zambia

13. Why focus on these countries in Africa?

The selected countries represent the biggest markets in Sub-Saharan Africa and collectively represent over 80% of the region's economy. They are also selected based on the high rates of unemployment particularly of the youth and represent the biggest need. The Mastercard Foundation identified seven countries as a priority under the Young Africa Works (YAW) strategy. The remaining 13 countries were selected through an evaluation process identifying the countries with the most potential to sustain a vibrant ecosystem based on the assessment of challenges faced by SMEs in enterprise growth and job creation. The selection also provides a balance in investment across Africa's Anglophone, Francophone and Lusophone countries.

14. What are the chances of SMEs being selected for the interventions?

The Fund is seeking innovative, competitive business proposals in agriculture, climate and digital economy, and will provide financial support to the best ideas that meet the selection criteria. Each challenge is a competitive process, so applicants are encouraged to put their best effort into their proposals.

15. Does the Fund have specific funding allocations per country?

No, there are no set allocations per country. However, the Fund aims to have a geographically balanced portfolio of projects.

ABOUT THE CHALLENGE FUND INTERVENTION

1. What is the Challenge Fund intervention?

The Challenge Fund intervention will offer direct financial support to address the resource flow barriers faced by SMEs looking to scale-up and, in turn, create and sustain employment opportunities for young women and men.

2. Why provide financial support through a challenge fund?

A challenge fund mechanism provides an open and competitive way to engage the private sector to promote economic growth and community development. The Fund wants to encourage SMEs to pursue innovative, commercially viable ventures that benefit young women and men, young people living with disabilities and refugee youth.

3. What is the format of the challenge fund competitions?

The challenge fund will use a rolling call for proposals format, open for a period of nine months with periodic harvests or collections of applications to be assessed every 12 weeks.

CHALLENGE FUND APPLICATION PROCESS

1. How does an SME apply to the Fund?



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Potential applicants for the Challenge Fund intervention can register and access the application platform through the Fund website www.frp.org once the challenges launch.

2. Which language will the application be in?

The Fund will accept applications in English, French and Portuguese.

CHALLENGE FUND APPLICATION ELIGIBILITY CRITERIA

1. Can an SME apply for Funding in all the three sector-specific challenges?

Yes. SMEs can apply in all three sector challenges with different applications per challenge that meet the specific eligibility criteria.

2. Can former Mastercard Foundation Fund for Rural Prosperity participants apply for Mastercard Foundation Fund for Prosperity and Resilience?

Yes, as long as their project relates to the objectives of the new Fund, and they meet all other eligibility criteria.

3. Are current Mastercard Foundation Partners eligible to apply?

Existing Mastercard Foundation partners are eligible to apply only if they are applying for a different project other than the one supported directly by the Mastercard Foundation.

4. Does an SME need to be legally registered to apply?

Yes, SMEs applying must be legally registered and have been in operation for at least 3 years.

CHALLENGE FUND PARTICIPANT 'MATCHING CONTRIBUTIONS'

1. What will SMEs be required to contribute in the Challenge Fund?

Selected participants are expected to co-invest in the project to ensure risks are shared and incentives are aligned. 'Matching funds' refer to the participant's contribution to costs of implementing the project. The expected level of matching funds will vary with each project. However, all applications will be required to provide a matching or greater contribution to total project costs than the grant, either in cash, cash-equivalent or in-kind.

CHALLENGE FUND GRANT AWARDS

1. What is the standard grant award or range?

It is estimated that the grant sizes will range from US\$ 500,000 to US\$ 2,500,000 to be utilized over a 3-year period, based on the applicant's development stage, scalability, and business model, in accordance with agreed periodic milestone targets.

2. How will funds be disbursed to SMEs?

The payment mechanism for disbursing funds will be defined by the terms in a Participation Agreement and by project performance within the payment period as validated in a performance monitoring and measurement system.



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CHALLENGE FUND TIMELINES

1. What are the time periods for the financial support?

The terms of the financial support will be stipulated in the Participation Agreement for each participant.

IMPACT MEASUREMENT

1. How will a Fund-supported project's impact be measured?

- Impact will be measured through the specific and measurable outcomes that the proposed projects will achieve.
- How the project aims to create change (individual, community, institution and/or system change).
- The specific objectives and related activities that will drive towards the achievement of outcomes.
- How the project or business will impact and support young women and men, refugee youth, and/or young people living with disabilities to access, participate, and/or benefit equitably.

2. How will the SME know that it is making an Impact?

Through the success of the project or businesses that receive funding and create jobs for young women and men, refugees, and youth living with disabilities.

ROLES

1. Who will access and/or review the proposals?

Concept notes and business plans will be accessible to the Fund Manager, its Consultants and Partners, the Mastercard Foundation, and its agents. They will be reviewed by the Fund Manager and the Mastercard Foundation, as well as by an Investment Committee.

2. Who approves applications that are selected for funding?

All applications will be reviewed through a rigorous evaluation process incorporating the Fund Management team, an Investment Committee, and the Mastercard Foundation.

3. Who will own the intellectual property developed by the project?

If funding is awarded, a contract would include a clause which ensures that all project documentation and intellectual property remains the property of the participant business.

CONTACTS

Where can more information on the Fund be found?

For more information on the Fund, visit: www.frp.org. For contact details, select the contact link on the website, or visit the Fund social media channels.